

**AGENDA**  
**INFORMATION TECHNOLOGY SERVICES COMMITTEE**

**Administration Conference Room**  
**Tuesday, January 14, 2014 - 10:00 a.m.**

1. Call to Order
2. Pledge of Allegiance
3. Roll Call
4. Chair's Announcements
5. Approval of Regular Meeting Minutes of December 10, 2013
6. Additions to Agenda and/or Correspondence
7. **STAFF REPORTS**
  - a. ITS Manager
  - b. Executive Director
8. **UNFINISHED BUSINESS**
9. **NEW BUSINESS**
  - a. Recommend Board Approve Jenark Solution Contract
10. **COMMENT PERIOD**
  - a. Committee Members and Ex Officio Member
  - b. Foundation Members
11. Next meeting Date: Tuesday, February 11, 2014 - 10:00 a.m. in Admin. Conf. Room
12. Adjournment

**MEMO**

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**TO:** ITS COMMITTEE  
**FROM:** STEVE PEREZ, ITS MANAGER  
**SUBJECT:** APPROVE JENARK SOLUTION  
**DATE:** JANUARY 14, 2014

The Foundation has spent the past year evaluating new management information and accounting systems to replace its existing systems. The systems currently used by Foundation departments to conduct business were implemented in 2005 and include Great Plains, Adapt, and other software applications. The goal is to find a software solution that centralizes all programs into a single fully integrated system. During the discovery process, management attended webinars, presentations, on-site demonstrations, meetings and conference calls with several vendors. Systems reviewed included CiraConnect, Asyst Data Group, Tops Software, Yardi, MicroMain and Jenark.

Jenark is deemed as the best-suited solution for resident management and accounting systems. It will include a partnered integration with MicroMain which provides the necessary solutions for inventory management, purchase orders, and service request orders. CoreLogic Solutions is the parent company of Jenark, with 25 years in the property management software industry. Communities that currently use Jenark software include Golden Rain Foundation (Walnut Creek), Leisure World Arizona (Mesa), and Leisure World Community Corporation (Silver Spring, Maryland).

The following list of modules and capabilities are included in this comprehensive solution:

- Association Property Management/Accounts Receivable
- Owner and Community Database With Management Reporting
- Customer Services Dashboard (Owner and Community)
- e-Banking (Lockbox and ACH Integration With U.S. Bank and Over 40 Others)
- Owner Collections (Tracking Of Association Collection Policies)
- Vehicles, Pass, Pets and Visitor Tracking
- Accounts Payable With MICR Check Writing (Use Soft Fonts)
- General Ledger/Budgeting/Financial Reporting
- Management Report Job Stream (Automated Board Reporting)
- HOA Architectural (Violations and ARB Requests)
- EZ Image (Scanning, Imaging and Document Retrieval)
- Owner Collections
- Energy Management (Utility Consumption Analysis)
- Corporate Accounts Receivable
- Electronic Transaction Clearing With U.S. Bank
- Work Order Management
- Asset Lifecycles
- Parts Inventory
- Preventative Maintenance
- Purchase Orders

- Fleet Management
- Contract Maintenance
- Supplier and Vendor Tracking
- Prelisting Inspection Mobility
- Inventory barcode scanning interface
- Work order mobility

Costs for this new system include upfront purchase of the base systems, technical services, optional modules selected, professional project management services for the conversion, integrations and custom programming, and ongoing annual maintenance and support fees.

<b>One Time Fees</b>	<b>Jenark</b>	<b>MicroMain</b>	<b>TOTAL</b>
Base System	\$ 75,600.00	\$ 22,790.00	\$ 98,390.00
Technical Services/Integrations	\$ 2,500.00		\$ 2,500.00
Optional Modules/Integrations	\$ 18,940.00		\$ 18,940.00
Professional Services	\$ 25,000.00	\$ 7,740.00	\$ 32,740.00
Custom Programming	\$ 36,250.00	\$ 18,135.00	\$ 54,385.00
<b>TOTAL</b>	<b>\$ 158,290.00</b>	<b>\$ 48,665.00</b>	<b>\$ 206,955.00</b>
<b>Ongoing Fees</b>			
Maintenance and Support	\$ 13,608.00	\$ 12,600.00	\$ 26,208.00
Optional Modules	\$ 2,635.00		\$ 2,635.00
<b>TOTAL</b>	<b>\$ 16,243.00</b>	<b>\$ 12,600.00</b>	<b>\$ 28,843.00</b>

Funds for this project will come from the Trust Improvement Fund as follows: \$145,000 will come from the 2014 ITS capital budget and \$115,000 will be carried over from the 2013 ITS capital budget.

The anticipated project timeline for this conversion is as follows:

- January: Approve Contract
- February: Project Planning
- March/April: System installation; Data conversion; Build database; Integration programming; Vendor integrations
- May: Establish test environment; Test systems; Begin training
- June: Resolve issues; Finalize testing and training; Simulate system cutovers
- July: Go Live!

The reasons for choosing Jenark and the expected benefits and operation efficiencies to be gained with this system will be presented in detail during the ITS Committee by the Foundation Controller and ITS Manager.

**December 9, 2013**

Mr. Steve Perez  
IT Services Manager  
Golden Rain Foundation  
P.O. Box 2069  
Seal Beach, Ca. 90740

Dear Steve,

Per your request, we are pleased to submit this revised budgetary investment summary outlining the various application software modules and professional services required for implementation of a new management information and accounting system for Golden Rain Foundation Seal Beach.

CoreLogic Solutions is committed to providing Golden Rain Foundation with integrated solutions that offer comprehensive accounting controls, unmatched functionality and flexibility, outstanding and responsive support, and a dedication to total client satisfaction. We want to ensure the accounting and management staff will experience a minimum amount of staff disruption during their conversion period and are happy with their choice to make a change from their "legacy" systems. Jenark, the premier management information and accounting system on the market, specializes in diversified and complex large scale communities like Golden Rain Foundation.

We are certain that once fully implemented, Golden Rain Foundation will realize measurable ROI with respect to staff savings (accounting, administration and property management tasks) along with improved customer service responsiveness and comprehensive board financial reporting.

In reviewing our proposal against other competitive systems, we would like to point out that the anticipated acquisition cost of adding up the software modules, hardware and training will not be their **true cost of ownership**. The **"Cost Of Ownership" for Jenark property management software is usually less expensive when factored out over a three-five year time period**. Many clients have realized measurable efficiencies in management, accounting and administrative tasks, often resulting in manpower savings. Additionally, factors such as maintaining non-integrated side systems (i.e. homeowner and community database; vehicles, pets and visitors; multi-level consolidations; cash management and the tracking of daily cash balances; architectural and vehicle violations; financial budgeting; tracking of investments and reserve activities; vendor compliance and 1099 filing; work order maintenance and inventory; electronic imaging and document retrieval; letter writing and their integration with the community database; web portal integration with AtHome.net, etc.) must be factored in to arrive at the total cost. CoreLogic Solutions has been able to help their clients save internal manpower by providing such functionality along with fast and reliable processing.

Your **Jenark Project Manager** will coordinate the software installation and implementation plan, review banking integration options with U. S. Bank, discuss electronic data conversion from the present system and fully train all staff members involved in accounting, management, customer service and administration. These professional services can be provided on site at Golden Rain and/or via webinars. The Jenark Project Manager would design an implementation plan with

you to insure that all staff members are fully trained on the management and/or accounting responsibilities that they have been assigned. The Jenark software provides for security so that each user or group will only have access to the work flow functions that have been approved by you, the designated Project Manager.

While being updated more than 40 times since its introduction, Jenark software was developed more than two decades ago with the sole mission of providing the most advanced management technology to the property management industry and continues to provide leading services and solutions. Today, more than 20 years later, we continue providing products and services that are unmatched within the community association marketplace. We would like to add Golden Rain Foundation Seal Beach to our list of satisfied self-managed communities throughout the United States that include Golden Rain Foundation (Walnut Creek), Leisure World Arizona (Mesa), Montgomery Village (Gaithersburg, Maryland), Lakeridge Association (Woodbridge, Virginia), First Colony Community Association (Sugarland, Texas), Lakewood Ranch (Bradenton, Florida) and many other large scale self-managed communities and professional community management companies, many of which are located in Southern California (approximately 25 management firms). Additionally, at the time of this proposal preparation, we are waiting for a contract to be finalized with Leisure World Community Corporation (Silver Spring, Maryland).

- 330+ management companies and self managed communities in 37 states
- 25 years of experience in the property management software industry
- 1st - our very first client is still with us

After reviewing this information and related documents, please contact me with any questions and comments. **Our intent, in putting together this Investment Summary, is to identify all known components of the entire solution so you and Golden Rain Foundation Seal Beach can fully identify and budget for their new system.** Our integrated solution, as experienced by our clients, can provide Golden Rain Foundation with operational efficiencies and with a quick pay back on their investment.

On behalf of CoreLogic Solutions, we look forward to working with you and the Golden Rain Foundation management and accounting team soon on this important project!

Best Regards,

Ronald A. Schwartzbach, CPA

cc: Mr. M. Jennings, Senior Vice President, CoreLogic Solutions

**CoreLogic Professional Services VS. Competition:**

**Please consider CoreLogic's unique commitment to implementation assistance, staff training and on-going support when comparisons are made other software providers.**

- 30+ full time Professionals providing technical support, on site training and software support on both east coast and west coast
- CoreLogic will install your Jenark software products, provide database administration services and Install all Annual Updates for you (all clients run the Same Version of the software plus or minus one version)
- CoreLogic Employs Accountants and Industry Experts to assist you in your implementation planning, discuss database conversion and conduct software training
- CoreLogic will come to your office to train you In conjunction with webinar training (professional services are provided locally from our staff located in Mission Viejo)
- CoreLogic holds regular webinar training classes on most software modules
- CoreLogic offers An All Inclusive Budget For All Professional Services For Up To One Full Year (not including potential electronic data conversion charges) so that you know what to budget for with respect to the entire project
- CoreLogic technical and software support is unlimited and support is available every business day from 8:30 AM till 6:00 PM eastern and from 8:30 AM till 5:00 PM Pacific from our West Coast support office
- CoreLogic can successfully work with any bank or processing center which offers electronic lockbox and ACH processing and test out these banking integrations
- CoreLogic works with several other third party firms with respect to web portal integration (i.e. AtHome.net, mobile applications, utility billing integration, payroll integration, coupon and invoice mailing houses, etc.
- CoreLogic Has Converted Clients From Most Of The Other National Systems
- CoreLogic has been serving the property management industry since 1990

How does the competition compare to the company stability and services offered by CoreLogic? Professional consulting, training and on-going support is at least as important as the software product chosen. Your decision at hand will have a substantial impact on the future success and profitability of your master association and related mutuals. Please note that the anticipated acquisition cost of a new software program will never be the true cost of ownership. Many other factors such as data conversion, on going employee costs to operate the system, software reliability, speed in processing transactions and generating management reports, etc. will be the biggest factors in determining the true cost of ownership. CoreLogic does their best to quantify most of the required products and services within the following Investment Summary.

**GOLDEN RAIN FOUNDATION SEAL BEACH  
PRELIMINARY INVESTMENT SUMMARY/ONE TIME SOFTWARE LICENSE OPTION**

**A. Application Software: One Time Licensing Fee**

**Base System For Association Management (60 Concurrent Users): \$ 75,600\***

- Association Property Management/Accounts Receivable
- Owner and Community Database With Management Reporting
- Customer Services Dashboard (Owner and Community)
- e-Banking (Lockbox and ACH Integration With U.S. Bank and Over 40 Others)
- Owner Collections (Tracking Of Association Collection Policies)
- Vehicles, Pass, Pets and Visitor Tracking
- Accounts Payable With MICR Check Writing (Use Soft Fonts)
- General Ledger/Budgeting/Financial Reporting
- Management Report Job Stream (Automated Board Reporting)
- HOA Architectural (Violations and ARB Requests)
- **Work Order Maintenance (Edit Only)**
- Jenark Inquiry and Reporting Tools (For Ad Hoc Reporting)
- AtHome.net Web Services Integration  
(Does Not Include Monthly Fees That Would Be Charged By AtHomeNet)
- HomeWiseDocs Real Estate Transaction Integration  
(Does Not Include Monthly Fees That Would Be Charged By HomeWiseDocs)
- PROGRESS 4GL Programming Language and Relational Database
- PROGRESS Client Networking/AppServer  
(PROGRESS is the database and programming language that is used to develop all Jenark applications)

**B. Required Technical Services/Integrations:**

- Software Installation On Database Server \$ 2,500
- e-Banking Integration and Testing With U.S. Bank Included

**C. Optional Modules/Integrations (Includes PROGRESS Licensing):**

- EZ Image (Scanning, Imaging and Document Retrieval) \$ 5,000\*
- Integration, Setup and Consulting Fee For Imaging \$ 1,800
- Owner Collections \$ 3,660\*
- Energy Management (Utility Consumption Analysis) \$ 2,990\*
- Corporate Accounts Receivable \$ 2,990\*  
(Invoicing and auto mutual payable reimbursement)
- Electronic Transaction Clearing With U.S. Bank \$ 2,500
- Additional Concurrent Users (After 60) \$1,220/User\*

**Note:** Base system plus Optional Modules with an \* are subject to 18% annual maintenance and support fee (includes both Jenark and PROGRESS software).

**D. Professional Services:**

The number of days required for professional services is based on the software modules licensed, the availability of Golden Rain staff members to be trained and on electronic database conversion services required. The fee for these services is billed on an ala-carte basis of \$1,200/day for services provided either at Golden Rain, at CoreLogic or via webinar. Additionally, a set number of days can be negotiated and included in a Contract for a discounted fee. The second option for professional services is good for one full year starting with the installation date. Additionally, for the first year after installation, Golden Rain staff members can attend regularly scheduled Jenark webinar classes for no charge. **There would be no out of pocket costs for meals and lodging since Golden Rain would be a "local" installation for CoreLogic and all on-site support services would be provided by our west coast based staff members.**

**Recommended Consulting, Implementation and Staff Training Plan (Can Be Provided On Site At Golden Rain and Via Webinar):**

- Initial Consulting By Project Manager to Review Organization Setup, Policies, Procedures and Reporting Requirements 3 Days
  
- Develop Implementation Plan For Conversion and Setup 5 Days  
 Review Custom Programming Specifications, If Any  
 Review U.S. Bank and Third Party Integrations (i.e. AtHome.net)  
 Review In Detail Mutual and Trust Financial Reporting Requirements  
 Assist Golden Rain Staff In Setting Up System Control Files and Required Reports  
 Discuss Project With Management and Provide Written Implementation Plan  
 Establish Database Conversion & Training Timetables
  
- Staff Training (After Modules Have Been Implemented)

  - Community Association Property Management/Accounts Receivable 2 Days
  - Owner and Community Services Navigation 1 Day
  - Accounts Payable 2 Days
  - General Ledger/Financial Reporting/Job Stream/Budgeting 3 Days
  - HOA Architectural/Deed Violations 2 Days
  - Work Orders (Establishment of Control Files For MM Integration) 1 Day
  - Jenark Letter Writer and Report Writer (Inquiry & Reporting Tools) 1 Day

  
- Optional Modules:

  - Owner Collections 2 Days
  - Energy Management ½ Day
  - Corporate Accounts Receivable ½ Day

  
- Follow Up Consulting and Training (If Needed) Approx. 2 Days
  
- Total Budget For Professional Services (25 Days/200 Hours) \$ 25,000

**Note: The Above Budget For Professional Services Is Based On Other Similar Type Installations. This Is A Major Project That Involves Lots of Staff Members From Accounting (Mutuals and Trust) To Administration To Management To**



**Maintenance, etc. and Includes Many Modules and Processes. Much Upfront Review, Consulting and Planning Is Recommended Before Actual Database Conversion and Staff Training Would Be Scheduled.**

**E. System Specifications:**

**Remote Connectivity and Support:** For proper support, CoreLogic IT must be able to connect to the network via a Terminal Services Connection. For all remote users, they must be able to connect via Terminal Services. Terminal Services connectivity is not included within the deliverables and would need to be provided by Golden Rain.

**Recommended Database Server and Document Imaging Specifications (attached):**

**Office Integration:** MS Office 2003 or better required for letter writing and excel integration. Outlook or Outlook Express required for email integration.

**Scanners** Twain compliant desktop scanners required for EZ Image module. Jenark recommends Fujitsu Fi-6200 scanners for easy integration and for fast and reliable accounts payable processing and scanning.

**Printers** HP LaserJet for coupons, invoices and MICR check writing recommended

**Note Jenark Maintenance and Support:**

**It is important to re-iterate that the Jenark maintenance and support is comprehensive and includes many services that are provided a la carte by other software companies. For instance, software support is unlimited (during the hours of 8:30AM till 8 PM Eastern) and updates are provided each year by CoreLogic technical staff by scheduling directly with the end user.**

**F. Annual Maintenance and Support (60 User/Base System):**

<b>CoreLogic Jenark Support and Maintenance</b>	<b>\$13,608/Year</b>
<b>PROGRESS RDBMS</b>	<b>Included</b>
<b>Owner Collections <u>Option</u></b>	<b>\$659/Year</b>
<b>Corporate A/R <u>Option</u></b>	<b>\$538/Year</b>
<b>Energy Management <u>Option</u></b>	<b>\$538/Year</b>

**G. Not Included In Investment Summary:**

- Signature Scanning Charge For Automated Check Signing (\$500)
- Simm/Dimm If Required For Auto Check Signing (\$395/Each)
- Web services integration with third party companies
- Integration fees for AtHome.net and HomeWiseDocs Included In Their Fees
- Custom Programming (as noted in H below). The hourly fee for custom programming is \$195 but has been reduced to \$125.
- Applicable California Sales Tax
- Server, pc's, desktop scanners, printers, etc.

H. Revised Investment Summary Recap:

One Time Fees:

- Base System	\$75,600
- Required Technical Services	2,500
- Optional Modules/Integrations	18,940 <u>if everything selected</u>
- Professional Services	25,000 (25 days/200 hours)
- Potential Custom Programming	Reduction in rate from \$195 \$125/hour

Ongoing Fees:

-Jenark Maintenance and Support	\$13,608 for 60 user base system Included
- PROGRESS Maintenance	1,735 <u>if all modules licensed</u>
- Optional Modules	No additional Jenark fees for Integration with AtHome.net or HomeWiseDocs
- Web Services Integration	

I. Proposal Notes:

CoreLogic Solutions (NYSE: CLGX) is a leading property information, analytics and services provider in the United States and Australia headquartered in Irvine, CA. The company's combined data from public, contributory, and proprietary sources includes over 3.3 billion records spanning more than 40 years, providing detailed coverage of property, mortgages and other encumbrances, consumer credit, tenancy, location, hazard risk and related performance information. The markets CoreLogic serves include real estate and mortgage finance, property management, resident screening and background checks, insurance, capital markets, transportation and government.

The above CoreLogic Solutions proposal includes the standard base system for owner and community database, accounts receivable, accounts payable, general ledger (including budgeting, investment tracking and comprehensive financial statement report writer), management report job stream (for automated generation of user definable board packages generated in various forms of delivery), work order maintenance, architectural control and deed violation enforcement, database inquiry and reporting tools, vehicle, registration, pet and visitor tracking and an optional modules for imaging and document retrieval, purchase orders, energy management and corporate accounts receivable.

CoreLogic Solutions also has "tested and working" relationships with third party vendors such as ADP, Paychex, HomeWiseDocs, AtHome.net, U.S. Bank, SmartWebs and coupon mailing houses.

CoreLogic Solutions and Jenark software is unique in the association management industry with their product line structure that includes 30+ professionals including programmers, software support technicians, IT technical staff, web master for third party integrations, project managers to provide "one on one" implementation assistance and project management and managers for each department.

Jenark software can be used either in a self- hosted or CoreLogic hosted Cloud environment.



For Quote ID: 8390

## Quote Addendum for Golden Rain Foundation

### Customization of Time Entry, Parts Entry, and Parts Transfer Forms Project Scope:

The scope is to customize MicroMain Maintenance WO Parts Used, WO Time Entry and Parts Transfer forms – Create table and forms to allow “spreadsheet” type functionality for updating WO Parts and WO Time entry. Modify the Parts Transfer form to remain open after submitting parts transfer to allow additional transfers with the same list of parts.

1. MicroMain will create a new continuous form in the Maintenance program to replicate “spreadsheet” type functionality for updating WO time entries. The data will update an existing “Labor Hour” table with WO number, Labor, Hours, Type (Regular, Over Time, Other), and Date. The WO and Labor fields will provide drop-down lists for available WOs and Labor. The cumulative time for the given WO and Labor from the “Labor Table” will be updated and posted to the WO Labor table once the user selects a “Submit” button.
2. MicroMain will create a new continuous form in the Maintenance program to replicate “spreadsheet” type functionality for updating WO part entries. MicroMain will create a custom table that will temporarily hold Part data while the form is being updated. The form will include the following fields: WO, Date, Part, Description, Location, Estimated Quantity, Actual Quantity. The WO field will provide a drop down list to select available WOs. The Part field will provide a drop down list to select available Parts. The form will provide a “Submit” button that when selected, the WO Parts table will be updated with the entered information for each WO listed in on the form.
3. MicroMain will modify the existing Transfer parts form so that it will remain open after submitting part transfers. While open, the form will maintain the list of selected parts and allow parts to be added and removed. A “Submit” button and a “Close” button will be added to the form.

### Application Integration Project Pricing:

This application integration service is offered at a 50% discount for the Golden Rain Foundation. While MicroMain owns all intellectual property rights, title and interest in customizations provided to its customer, MicroMain acknowledges that portions of this application integration may have applicability for future software development related to the standard MicroMain software. Due to this possible future applicability, MicroMain is willing to absorb half of the development costs related to this custom service.



Application Integration Project Scope:

The scope is to customize MicroMain to integrate with a Jenark Web Service, in order to provide the following functionality to Golden Rain Foundation (customer). Data will be transferred on a recurring basis, according to a set frequency determined by the customer.

1. MicroMain will import Jenark Building-Unit-Resident (B-U-R), Corporate AR Client Number, Billing Charge Code, Purchase Order, Vendor, Entity (Mutual) and GL Expense Account data. Data will be managed and persisted within MicroMain utilizing existing Property, Building, Asset, Account, Purchase Order and Labor (Supplier) features, including related data structures.

GL Expense Account Data will be limited to the following:

Inventory Items

To record the receipt of inventory items

20-11615-00 – Warehouse Inventory DR

20-21155-00 – Accrued Purchases Payable CR

To record the vendor invoice

20-21155-00 – Accrued Purchases Payable DR

20-21105-00 – Vouchers Payable CR

To record payment to the vendor

20-21105-00 – Vouchers Payable DR

20-11110-00 – Cash CR

Non-Inventory Items

To record the vendor invoice

20-64XXX-XX – Expense DR

20-21105-00 – Vouchers Payable CR

To record payment to the vendor

20-21105-00 – Vouchers Payable DR

20-11110-00 – Cash CR

2. MicroMain will export Work Order Labor, Parts and Other Costs, updates to inventory value, and items returned to vendors to the following fields in Jenark: Customer ID, work





For Quote ID: 8390

order #, material item #s, quantity, unit price, extended price, total amount billed, description of work completed, customer name and address, name of billing company (GRF to Mutual, shareholder or customer or Mutual to shareholder)

Project cost is based on the assumption that the Jenark web service is functioning according to the documentation provided and that the utilization of this web service, as an interface with MicroMain, does not require ongoing communication with Jenark. Ongoing communication includes project management, status meetings, facilitation with Golden Rain Foundation and Jenark, etc. If this is not the case, a change in scope and cost may be necessary. MicroMain will notify and obtain approval from the customer, before proceeding with any changes.

**Note on Customizations:**

Custom programming services are not included in Priority Support Subscriptions. If you upgrade a customized product to a newer version, customized objects and code must be reapplied to the upgrade. In most cases, this will require a new specification and additional charges.

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5100 Bee Caves Road, Austin, Texas 78746-5221  
888-888-1600 Tech Support 888-888-1300  
Direct: 512-328-3235 Fax: 512-328-5942 www.micromain.com



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**Quote ID: 8390**

January 8, 2014

Steve Perez  
 Golden Rain Foundation  
 P.O. Box 2069  
 Seal Beach, CA 90740

Quote ID: 8390

Email: [stevep@lwsb.com](mailto:stevep@lwsb.com)

Dear Steve,

We are pleased to present this quote for maintenance management software and services. MicroMain provides the most comprehensive, easy-to-use software on the market, at an affordable price.

Description	Quantity	Price	Discount	Subtotal
MicroMain Maintenance Premium v7.5 - 1 Database License and 1 Client License	1	\$ 7,500		\$ 7,500
MicroMain Maintenance Premium v7.5 - 1 Client License	20	\$ 750	\$ (1,600)	\$ 13,400
MicroMain SaaS Setup Charge	1	\$ 1,890		\$ 1,890
MicroMain Maintenance Premium SaaS Hosting Fee - 1 Login - (Yearly Charge)	21	\$ 600		\$ 12,600
Plus Start-Up Package*	1	\$ 9,675	\$ (1,935)	\$ 7,740
Project Implementation - Entry Screens Customization	1	\$ 2,340		\$ 2,340
Application Integration	1	\$ 31,590	\$ (15,795)	\$ 15,795
<b>Total Products &amp; Services</b>				<b>\$ 61,265</b>

\*Plus Travel Expenses

This quote is for the purchase-host solution of the MicroMain Maintenance Premium application. Included in the quote are the costs for the following:

**Database** – MicroMain Maintenance Premium Database, 1 concurrent license is included

**Client Licenses** - 20 Additional Concurrent Licenses

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Quote ID: 8390

**MicroMain SaaS Setup Charge** - One-Time fee to setup and install your database on the MicroMain servers

**Hosting Fee** – Per Login hosting fee, paid annually

**Plus Start-Up Package** – This Package includes 1) Kickoff Meeting and Project Plan, 2) the Advanced Data Import (which is the one-time import of data that will originate in MicroMain, not shared from Jenark), 3) 3-Day On-Site Training - A MicroMain Trainer will spend 3 days with your team. The training is tailored to your organization. Additional on-site training days can be purchased, and 4) 4-Hour Online Post-Training Checkup. The retail total for these four individual services is \$9675 if you were to purchase them separately. Purchasing all four in this single package allows you to receive a 20% discount (-\$1935), which brings the price down to \$7740.

**Customization for the Entry Screens** – Custom entry screens will be created for entering labor and parts data for work orders, and for transferring parts from the main storeroom to a technician's truck. See Quote Addendum for description of services.

**Application Integration** - Services for setting up the MicroMain two-way integration with the Jenark accounting application. See Quote Addendum for description of services and reason for the 50% discount.

Please contact me at 888.888.1600 x138 if you have any questions or need any additional information.

Thank you,

Marty De Los Santos  
Regional Account Manager  
888.888.1600 x138  
[martyd@micromain.com](mailto:martyd@micromain.com)

*This quote is valid for 30 days.  
Prices are in US Dollars.*

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**Microsoft**  
CERTIFIED  
Partner

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Create a webservice to integrate the Jenark database with the MicroMain database.

The webservice will provide and keep current the MicroMain database with the following information from the Jenark database:

Jenark Entity and Building data points necessary to provide MicroMain basic information about the Mutuals

Jenark chart of accounts to use for the transmission of AP Invoice information and journal entries

Jenark Unit data to aid in populating MicroMain asset information

Jenark Resident data to aid MicroMain in directing and providing service and billing to members of the Mutuals

Jenark Client to aid MicroMain in directing and providing service and billing to the Mutuals

Jenark charge code data for use in billing Mutuals and members

Jenark vendor information for use in the creation of Invoices

The webservice will provide and keep current the Jenark database with the following information from the MicroMain database:

Jenark database able to import completed work order record from MicroMain

Jenark database able to import work order charges for both members and mutuals or mutuals only from MicroMain

Have the ability to import Journal entries for inventory and other transactions requiring accounting only

Ability to import invoice information, invoice distribution and all electronic images of all supporting documentation

Jenark will set up the communication infrastructure to support the Jenark database with the MicroMain database

**(See methods tab for time estimates)**



Functions	Hours	Enity Account Unit Resident Charge Code Client Charge Code Vendor	Building Subaccount Residential CorpAR	Update changes and additions Update changes and additions Update changes and additions Update on ownership change and info changes Update changes and additions Update changes and additions Update changes and additions Update additional vendors
ExportAssociations	6			
ExportAccounts	6			
ExportUnits	12			
ExportResidents	8			
ExportRMChargeCodes	16			
ExportClients	16			
ExportARChargeCodes	16			
ExportVendors	7			
ImportCompleteWorkOrders	40	Work Order		Update changes and additions
ImportWorkOrderCharges	40	Resident	Client	
ImportJournalEntry	6	Journal Entry	Inventory	
ImportInvoices	8	Invoice	Invoice Details	Import complete and partial vouchers against the PO total
ImportDocument	14	Images	PO	PO, receiving documents, Invoice, misc
WebService Infrastructure	15	Set up		client server and communications server
Testing	40	Unit testing		
QA	40	End to End testing		
	290			