

# FINANCE COMMITTEE MINUTES April 19, 2016

The regular Finance Committee meeting held on Tuesday, April 19, 2016, was called to order by Chair Stone at 10:00 a.m. in the Administration Conference Room, followed by the Pledge of Allegiance.

# **ROLL CALL**

Present:

Ms. L. Stone, Chair

Mr. P. Hood

Mrs. C. Damoci, Vice Chair

Ms. P. Snowden

Mrs. M. Dodero

Mr. R. Stone

Ms. R. Winkler, Ex Officio

Staff:

Mr. R. Ankeny, Executive Director

Ms. C. Miller, Director of Finance

Mrs. J. Rodgers, Purchasing Manager Ms. C. Knapp, Stock Transfer Agent Mr. D. Fabian, ITS Systems Analyst Mrs. M. McAuley, Recording Secretary

Mrs. J. Reed, GRF Representative, Mutual Four

Mr. P. Moore, GRF Representative, Mutual Seventeen

Two Foundation Members

### INTRODUCTION OF STAFF AND GUESTS

The Chair introduced and welcomed Foundation members, guests and staff.

By unanimous consent, the Chair declared the reading of the quorum notification be dispensed with.

In accordance with California Civil Code Section 4090, please be advised that a quorum of the GRF Board of Directors is present at today's posted meeting. The business of the Finance Committee will be conducted in accordance with the agenda. As a quorum of the Board is present, this meeting will be conducted as a committee meeting and a Board meeting. The agenda actions of the committee will be limited only to the members of the committee and will only constitute such actions in accordance with stated committee policy and/or provide recommendations to the GRF Board of Directors at its regular Board meeting on the 4<sup>th</sup> Tuesday of the month. GRF Board members who are not committee members will be allowed to comment when recognized by the Chair and only during the proscribed Foundation member comment period, not to exceed four minutes, as set forth in Policy 5610, Participation by Foundation Members. The minutes of today's Board meeting will be presented to the Board for approval following the approval of the committee meeting minutes in May.

### **RULES OF ORDER**

The Chair reviewed the meeting rules and asked that courtesy and respectfulness be acknowledged at all times. Please remember to turn off your cell phones.

#### **APPROVAL OF MINUTES**

The Chair declared the Special Meeting Minutes of March 15, 2016, approved as corrected.

The Chair declared the Regular Meeting Minutes of March 17, 2016, approved as written.

### **CORRESPONDENCE**

Correspondence was received from Dan Carlson of US Bancorp, a division of US Bank, thanking the Director of Finance and the Finance Committee for the opportunity that was given to provide a presentation on investment options.

### **FINANCIALS**

### Accept March 2016 Financial Statements

The Director of Finance reviewed the March 2016 financial reports.

Mr. Hood MOVED, seconded by Mrs. Dodero and carried unanimously -

**TO** recommend the GRF BOD accept the March 2016 Financial Statements for audit.

#### **UNFINISHED BUSINESS**

#### Review of Reserve Study

The Executive Director reported a full comprehensive report on the Reserve Study will be presented to the Committee at the May meeting.

#### **NEW BUSINESS**

### Request For Waiver of Membership Fee

Ms. Snowden MOVED, seconded by Mr. Hood and carried unanimously -

**TO** allow a variance to the procedure permitting Mercedes Soto to finance the Membership Fee.

#### Finance Committee Meeting, April 19, 2016

With thanks from the Committee, the Stock Transfer Agent was excused at 10:57 a.m.

#### Approve Non-Budgeted Operational Funds – Security Satellite Office

The proposed satellite Security Office, within space in Building 5, would provide processing of vehicle IDs, processing of guest passes, house Security Administration and the Security Chief's office.

The proposed addition would require the addition of cubicle style office partitions and work stations, computers and associated systems, painting, carpet cleaning, and replacement window tinting; all labor would be in-house, by staff, with the exception of the carpet cleaning and window tinting).

Mr. Hood MOVED, seconded by Mrs. Dodero and carried unanimously -

**TO** recommend the GRF BOD approve the establishment of a satellite security office not to exceed \$10,369.00 from Operational funds.

#### Approve Non-Budgeted Operational Funds – ITS Relocation

Mrs. Damoci MOVED, seconded by Mrs. Dodero and carried unanimously -

**TO** approve non-budgeted funds, funding from GLs and Cost Centers as indicated to relocate the ITS department to the 2<sup>nd</sup> floor of the News Building not to exceed \$7,366 from operational funds.

### Refund Charges to Shareholder

Mrs. Damoci MOVED, seconded by Ms. Snowden

**TO** remit to Dr. Mottola the amount of \$1,000 for the replacement of the A/C unit.

#### Approve Funding To Update Wiring At All Network Locations

Mrs. Damoci MOVED, seconded by Mr. Hood and carried unanimously -

**TO** approve Operational funds of \$9,860 to rewire server connections from Cost Center 34, ITS.

With thanks the ITS Systems Analyst was excused at 11:16 a.m.

#### Approve Two Heat Pumps – Clubhouse Two

Two heat pumps, units #1 and #9, at Clubhouse 2, have non repairable compressors and are now considered beyond repair.

Ms. Snowden MOVED, seconded by Mrs. Damoci and carried unanimously -

**TO** recommend the GRF BOD approve the two heat pumps (Unit #1 and #9) at Clubhouse 2 for a cost not to exceed \$10,800 with funding from Reserves.

#### Funding Request - Holiday Decorations

Mr. Hood MOVED, seconded by Mrs. Dodero and carried unanimously -

**TO** approve to allocate funds in the amount of \$20,000 from cost center 40, Recreation, to purchase or rental of Holiday decorations for 2016. Will go to GRF BOD when ADRC makes the recommendation.

### <u>Approve Non-Budgeted Reserve Funds – Replacement of Generator</u>

The Security Department's emergency generator and transfer switch at the Main Gate provides emergency power to maintain the department's phones, office lights, computers, and exterior entrance/exit lights operational. In late February of this year, the generator suffered a catastrophic failure and caught fire.

Ms. Snowden MOVED, seconded by Mr. Stone and carried unanimously -

**TO** recommend the GRF BOD approve the purchase of a replacement generator from Northern Tools and installation by California Generator, in the amount of \$6,000.00, from the Reserve Account.

#### Approve Non-Budgeted Capital Funds – A/C and Window Tinting for Buses

Mrs. Damoci MOVED, seconded by Mrs. Dodero and carried unanimously -

**TO** recommend the GRF BOD approve the purchase and installation of transit A/C systems for five (5) Minibuses from PROAIR, LLC and the purchase and installation of window tinting on all Minibuses, for an amount not to exceed \$30,000.00, from Capital funds.

### STAFF REPORTS

#### Purchasing Manager

The Purchasing Manager's report is attached at the end of the minutes.

#### Director of Finance

Mrs. Damoci MOVED, seconded by Mr. Stone and carried unanimously –

**TO** approve adding \$500,000 to the investment ladder to invest in a 52 -week CDAR.

The Finance Director's report is attached at the end of the minutes.

#### PRESIDENT'S COMMENTS

The President thanked the Director of Finance for her reports.

### SHAREHOLDER / MEMBER COMMENTS

Three Shareholders commented on two topics pertaining to the Committees purview.

### **COMMITTEE MEMBER COMMENTS**

Committee members commented on the accomplishments of today's meeting.

### <u>ADJOURNMENT</u>

The Chair reported there will be a Special Finance Committee meeting on Thursday, March 18, 2016 at 1:00 p.m. in the Administration Conference Room to discuss investment options.

The next regular monthly meeting will be held on Tuesday, May 17, 2016 at 10:00 a.m. in the Administration Conference Room.

The Chair adjourned the meeting at 12:03 p.m.

Linda Stone, Chair

FINANCE COMMITTEE

mmm 05.16.16

# RECAP OF MOTIONS AND ACTIONS TAKEN AT THE FINANCE COMMITTEE MEETING ON APRIL 19, 2016.

### **MOTIONS:**

- By unanimous consent, the Chair declared the reading of the quorum notification be dispensed with;
- The Chair declared the Special Meeting Minutes of March 15, 2016, approved as corrected:
- The Chair declared the Regular Meeting Minutes of March 17, 2016, approved as written;
- TO recommend the GRF BOD accept the March 2016 Financial Statements for audit;
- TO allow a variance to the procedure permitting Mercedes Soto to finance the Membership Fee;
- TO recommend the GRF BOD approve the establishment of a satellite security office not to exceed \$10,369.00 from Operational funds;
- **TO** approve non-budgeted funds, funding from GLs and Cost Centers as indicated to relocate the ITS department to the 2<sup>nd</sup> floor of the News Building not to exceed \$7,366 from operational funds;
- TO remit to Dr. Mottola the amount of \$1,000 for the replacement of the A/C unit;
- **TO** approve Operational funds of \$9,860 to rewire server connections from Cost Center 34, ITS;
- **TO** recommend the GRF BOD approve the two heat pumps (Unit #1 and #9) at Clubhouse 2 for a cost not to exceed \$10,800 with funding from Reserves;
- TO approve to allocate funds in the amount of \$20,000 from cost center 40, Recreation, to purchase or rental of Holiday decorations for 2016. Will go to GRF BOD when ADRC makes the recommendation;
- TO recommend the GRF BOD approve the purchase of a replacement generator from Northern Tools and installation by California Generator, in the amount of \$6,000.00, from the Reserve Account;

# **MOTIONS (Continued):**

- TO recommend the GRF BOD approve the purchase and installation of transit A/C systems for five (5) Minibuses from PROAIR, LLC and the purchase and installation of window tinting on all Minibuses, for an amount not to exceed \$30,000.00, from Capital funds;
- TO approve adding \$500,000 to the investment ladder to invest in a 52 -week CDAR.

# **ACTIONS:**

 The Executive Director reported a full comprehensive report on the Reserve Study will be presented to the Committee at the May meeting.

Acct#	Description	Y-T-D Actual	Y-T-D Budget	Budget Variance
	Total Cost Recovery	65,029	69,961	(4,932)
	Off Budget Items			
5990000 32 6415000 32	Materials Recovery - Purchasing Materials Pass-Thru - Purchasing	(19,498) 19,498	0	19,498 (19,498)
	Total Off Budget Items	0	0	0
	Net Income / (Expense)	(6,783)	(1,584)	(5,199)

# Budget Variance:

Cost center 32 is over budget a total of \$5,199. YTD. Notable variances are:

# Budget Variance Report - March 2016 Purchasing - CC 32

GL Code	Account Description	<u>Variance</u>	Explanation
6140000	Worker's Comp	1,894	Over budgeted
6411000	Freight & Handling	(1,669)	Freight Expense was under budget for the month, with previous months still exceeding freight budgeted as previously reviewed. (Reducing total over-budget amount from \$1735 to \$1669)
5380320	Shipping & Processing Recovery	(5,661)	Shipping and recovery exceeded budget by \$2605 for the month of March, reducing the annual income deficit from \$8265 to \$5661.
	Total Explained Variances	(5,436)	

Acct#	Description	Y-T-D Actual	Y-T-D Budget	Budget Variance
730010	Description	Actual	Dudget	Yanance
	Expenses - Purchasing			
6100000 32	Salaries & Wages - Purchasing	46,175	46,078	(97)
6140000 32	Employment Taxes - Purchasing	4.253	4,382	129
6142000 32	Workers' Compensation - Purchasing	2,456	4.350	(1.894)
6143000 32	Group Insurance - Medical - Purchasing	7,512	7,557	45
6143300 32	Group Insurance - Dental - Purchasing	195	174	(21)
6143500 32	Group Insurance - Vision - Purchasing	118	111	(7)
6144000 32	401(k) Match - Purchasing	1,204	888	(316)
6145000 32	Group Insurance - Life - Purchasing	234	219	(15)
6146000 32	Long Term Disability Insurance - Purchas	18€	258	72
6211000 32	Continuing Education - Purchasing	59	300	241
6214000 32	Meals & Special Events - Purchasing	139	0	(139)
6215000 32	Mileage - Purchasing	0	30	30
6217000 32	Uniforms & Laundry - Purchasing	447	450	3
6410000 32	Office Supplies - Purchasing	88	300	212
6410005 32	Building Supplies - Purchasing	96	255	157
6410010 32	Hospitality - Purchasing	111	135	24
6410015 32	Computer Supplies - Purchasing	0	0	0
6410020 32	Equipment Expense - Purchasing	516	336	(180)
6410030 32	Printer / Copier Supplies - Purchasing	15	198	183
6411000 32	Freight & Handling - Purchasing	4.144	2,475	(1,669)
6435100 32	Bank Service Fees - Purchasing	303	150	(153)
6444000 32	Equipment Rental - Purchasing	335	336	1
6471000 32	Building Repair & Maintenance - Purchasi	274	75	(199)
6472000 32	Equipment Repair & Maintenance - Purchas	99	150	51
6478000 32	Service Contracts - Purchasing	44	54	10
6482000 32	Dues, Memberships & Books - Purchasing	0	30	30
6483000 32	Propane - Purchasing	585	750	165
6911500 32	Inventory Over / Short-Purchasing - Purc	1.212	501	(711)
6911505 32	Obsolete Inventory Adjustment - Purchasi	1,007	1,003	(4)
	Total Expenses	71,811	71,545	(266)
	Other Cost Recovery			
5380320 32	Shipping & Processing Recovery - Purchas	1,839	7,500	(5,661)
5385000 32	Other Income - Purchasing	25	0	25
5540000 32	Discounts Earned - Purchasing	704	0	704
	Total Other Cost Recovery	2,569	7,500	(4,931)
330000 32	Income / Refund from Mutuals - Purchasin	62,460	62,461	(1)

# Project Report:

- a. Axxerion launch planning and execution.
  - i. Training and launch preparation in progress.
- · Surplus Equipment:
  - a. Reporting on the following income from items sold:

Description	1 22	Price OBO	Disposition
Blue Cloth Chairs (15)	\$	5.00	Donated
Office Chairs (5)	\$	10.00	3 Sold \$20. 2 Donated
Tall Bookcase (2)	\$	20.00	Disposed
Wooden Filing Cabinets (2)	\$	20.00	1 sold \$20.00 - 1 Donated
Wooden Desks (3)	\$	20.00	Disposed

b. Requesting approval to move forward with processing the following:

Description	Price	Disposition	
Display Cases (3)	TBD		

- 2014/2015 Capital Project Status:
  - a. Bar Code Printer Label: Pending.
  - b. Large Area storage racking remodel complete.

Purchasing Services Report, Month ending March, 2016:

Month	Days	F	Purch Cash Sales	Mat'l Reqs Processed	Receipt Trans Processed	Walk-In Sales	CC Trans	Purchase Orders	Total Services
January	20	\$	6,929.97	436	177	285	61	197	1156
February	20	\$	4,035.59	614	125	162	50	150	1101
March	23	\$	4.699.50	533	109	126	58	156	982
April		\$	-	0	0	0	0	0	0
May		\$	-	0	0	0	0	0	0
June		\$	-	0	0	0	0	0	0
July		\$	-	0	0	0	0	0	0
August		\$	-	0	0	0	0	0	0
September		\$	-	0	0	0	0	0	0
October		\$	-	0	0	0	0	0	0
November		\$	-	0	0	0	0	0	0
December		\$	- 1	0	0	0	0	0	0
Total	63	\$	15,665.06	1583	411	573	169	503	3239
Daily Avg		\$	248.65	25	7	9	3	8	51

# Obsolete Inventory (GL 1163000-00)

	Item Number	U Of M	Item Description	QTY	Cost	Ext Cost	Date	Reason
1								Old damaged product needed to
- 1	19-1615	EA	DIAMOND SPLASHGUARD 18 X 24	-2	\$102.60	\$205.20	3/16/2016	be written off to correct inventory
								Old damaged product needed to
	19-1620	EA	DIAMOND SPLASHGUARD 20.5 X 42	-1	\$124.20	\$124.20	3/16/2016	be written off to correct inventory
	21-0005	EA	DWO CARTRIDGE TONER PART# C8061A	-1	\$89.39	\$89.39	3/24/2016	Obsolete item
	21-7212	EA	TAPE DYMO 1/2 RED	-1	\$11.57	\$11.57	3/25/2016	Obsolete item
	21-9010	EA	DWO CARTRIDGE HP C3909A PRINTER	-1	\$144.99	\$144.99	3/31/2016	Obsolete item
						\$575.35		

Acct #	Description	Y-T-D Actual	Y-T-D	Budge Variance
		ACIDAL	Budget	vanance
	Expenses - Finance			
6100000 31	Salaries & Wages - Finance	140.166	138.255	(1,911
6140000 31	Employment Taxes - Finance	12.306	12.615	309
6142000 31	Workers' Compensation - Finance	2.714	4.806	2,092
6143000 31	Group Insurance - Medical - Finance	11.332	12.171	839
6143300 31	Group Insurance - Dental - Finance	370	291	(79
6143500 31	Group Insurance - Vision - Finance	199	201	2
6144000 31	401(k) Match - Finance	2.978	3,250	272
6145000 31	Group Insurance - Life - Finance	600	621	21
5146000 31	Long Term Disability Insurance - Finance	488	723	235
6210005 31	Payroll Processing Fees - Finance	9.218	8.927	(291
3211000 31	Continuing Education - Finance	0	0	0
215000 31	Mileage - Finance	0	0	0
3410000 31	Office Supplies - Finance	928	1.391	463
410010 31	Hospitality - Finance	237	198	(39)
410015 31	Computer Supplies - Finance	1.250	150	(1,100)
410025 31	Lunch Room Supplies - Finance	5	25	20
410030 31	Printer / Copier Supplies - Finance	997	1.380	383
432100 31	Audit Fees - Finance	29.001	33,624	4,623
435100 31	Bank Service Fees - Finance	429	765	336
444000 31	Equipment Rental - Finance	743	744	1
478000 31	Service Contracts - Finance	308	722	414
482000 31	Dues, Memberships & Books - Finance	0	0	0
483201 31	Mallouts - Periodic - Finance	23	0	(23)
483202 31	Mailouts - Pymt Coupons - Finance	6.067	6.718	651
491000 31	Miscellaneous Writeoffs - Finance	8	0	(8)
721000 31	State & Federal Taxes - Finance	(12.837)	6,600	19,437
951000 31	Non-Budgeted Exp for Committee - Finance	0	250	250
	Total Expenses	207.530	234.427	26,897

# Budget Variance Report - March 2016 Finance Department - CC 31

	Account Description Audit Fees		Explanation Annual audit fees < bid quotes; Annual variance projected to be
6721000	State & Federal Taxes	19,437	\$18,496 2015 State Refund \$12,837; amendments reduced tax liability
	Total Explained Variances	24,060	

# Funds Transferred to Reserve Funds

 Per approval of the GRF Board on 3/22/2016, \$364,007 was transferred from the Operating fund to the Reserve fund representing the 2015 GRF excess income.

# **Audit Timeline**

Dec 15 - 18	Interim fieldwork begins - auditors onsite
	Walk-throughs, assess controls, review legal bills, develop the audit plan.
Dec 30	Physical inventory - auditors onsite to observe
Early Jan	Send out audit confirmations: Attorneys & financial institutions
Jan 25 - Feb 6	Year-end fieldwork - auditors onsite
February	Finalize financial statements & prepare tax filings - Auditors offsite
Feb / Mar	Present audited financial statements to GRF & Mutual boards. Once board approves, make copies for newspaper distribution
Mar 15	Due date for tax filing (Finalize by Mar 7 - 11)
Apr 4 - 7	Provide News with financial statements for distribution
Apr 14	Distribute financial statements via Golden Rain News

# Income Tax Returns & Amendments

# Estimated Income Tax Refunds from Amended Tax Returns

	Federal	State	Total
2011		9,204	9,204
2012	8,528	4,136	12,664
2013	7,402	8,996	16,398
2014	26,008	20,066	46,074
2015	35,567	12,837	48,404
Total_	77,505	55,239	132,744

#### Investments

- Purchased in March
  - \$500,000 from FFB liquid reserve account invested in a 52-week
     CDAR @ .5% to continue the investment ladder.
- Recommended for April
  - o \$1M matured CDARS in First Foundation Bank
  - o \$2.1 liquid funds in US Bank
  - o Total commitments @ 3/31/2016: \$915,915
  - o Invest \$??? To continue the investment ladder

# Aged Receivables (GRF - Quarterly Review)

See attached report

# Contract Renewal Report (Quarterly Review)

See attached report

# Mutual Seventeen Lease Income

1. Collected YTD: 13 memberships totaling \$3,921.00

M17 Lease Fees		erships totaling \$3,9 March 2016	321.00	
			Month	YTD
	346	Control of the same	Total	Tota
3/16/2016	-2		(2)	
			-	
	(2)		(2)	13
			Month	YTD
	346		Total	Total
3/16/2016	-1269		(1,269)	
			(1,269)	
Total M17 Leas	e Fees Colle	ected March 2016	(1,269)	3,921
Policy 5061-31 Dist	ribution:		Month	YTD
Capital Improvemen	t Fund	50%	(634)	1,961
Reserve Fund		50%	(634)	1,961
Fotal Membership F	ees		(1,269)	3,921

# SRO Aging Recap:

Month	Feb 2016	Mar 2016	
Aug-15	2	- T	
Sep-15	2	-	
Oct-15	4	-	
Nov-15	4	-	
Dec-15	153	121	
Jan-16	289	139	
Feb-16	1,179	161	
Mar-16	-	1,373	
Total	1,633	1,794	

# **Pending Action Items:**

None

# Golden Rain Foundation Revenue Contracts As of 3/31/2016

20	Client	Name	Contract	<b>Expiration Date*</b>
	3RVCLUB	RV Club	Ground Lease 5 years	12/31/2016
	3VIDEO01	Video Producers Club	Ground Lease 1 year	1/31/2017
	3GAF	Golden Age Fooundation	Ground Lease 1 year	1/31/2017
	3FIRSTCLASS	First Class Vending	Revenue Lease 3 years	3/11/2017
	3NUVISION	NuVision Federal Credit Union	Ground and Service Lease 5 years	11/7/2017
	3CHARLES	Charles Briskey Real Estate Inc.	Ground and Service Lease 3 years	12/31/2017
-	3FRIENDSLIB	Friends of the Library	Ground Lease 5 years	12/31/2017
	1014	Seal Beach Mutual No. Fourteen	Lease 7/27/2015 - 7/27/2018	7/27/2018
	3HCC	Health Care Center on Golden Rain Road	Ground and Service Lease 5 years	11/30/2018
-	3SUPERWIRE	Superwire Telecom, Inc.	Ground Lease 15 years	2/18/2019
	3POSTOFF		Ground & Service Lease 5 years	4/30/2020
	3JOHNS01		Parking Lease 1 year	**************************************
30	3SEALB01		Service Lease- Started 1975	4/1/9999
30	3VERIZ01		Service Lease- Started 1972	12/31/9999 12/31/9999

<sup>\*</sup> Expiration date of 12/31/9999 signifies a self-renewing contract after initial term.

# Golden Rain Foundation Operating Expense Contracts As of 3/31/2016

Cost			Contract	Contract	Contract
With the same of t	Vendor	Name	Amount	Start Date	End Date*
		Fenn Termite & Pest Cont	- 1	4/1/2014	3/31/2017
***************************************	SIRS01	SirsiDynix EOS LLC	2,372.00	1/1/2015	7/16/2017
	JOHN02	John's Landscaping Servi	-	1/1/2015	12/31/2017
79		Spectrum Care Landscape	9,900.00	1/1/2015	12/31/2017
	KONI01	Konica Minolta Business	-	10/1/2013	9/30/2018
Various	KONI02	Konica Minolta Qds	2,047.00	10/1/2013	9/30/2018
Various	CINT01	Cintas Corp	-	1/1/2014	1/1/2019
	SUPE04	Superwire Telecom, Inc.	4,962.00	2/18/2004	2/18/2019
	THYS01	Thyssen Krupp Elevator Corp	155.00	5/25/1999	6/1/2019
	THYS01	Thyssen Krupp Elevator Corp	180.00	6/1/2004	6/1/2019
	CALM01	Calmet Services Inc	-	8/1/2007	7/31/2022
		Corelogic Solutions, Llc	16,243.00	2/24/2015	2/24/9999
33	PRIO01	Priority Neopost	2,976.00	3/27/2015	3/26/9999
		Neopost USA Inc	1,099.20	12/2/2015	
31	PAYC01	Paychex	-	10/18/2013	12/1/9999 12/31/9999
34	ATHO01	AtHomeNet	633.50	3/15/2013	
34	CORO01	Corodata Records Managem	-	9/26/2014	12/31/9999
		Jadtec Security Services	125.85	8/8/1996	12/31/9999
			120.00	0/0/1990	12/31/9999

<sup>\*</sup> Expiration date of 12/31/9999 signifies a self-renewing contract after initial term.