

**MINUTES OF THE REGULAR MONTHLY MEETING
OF THE PRESIDENTS' COUNCIL
SEAL BEACH LEISURE WORLD
April 7, 2016**

The Regular Monthly Meeting of the Presidents' Council of Seal Beach Leisure World was convened at 9:00 a.m. by President Crandall on Thursday, April 7, 2016, in Clubhouse Four, followed by the *Pledge of Allegiance*.

MEMBERS PRESENT

MUTUAL ONE	Ms. Luther-Stark
MUTUAL TWO	Mr. Williams, Vice President
MUTUAL THREE	Mrs. Rutledge
MUTUAL FOUR	Mr. Slater
MUTUAL FIVE	Dr. Coven
MUTUAL SIX	Mr. Garrett
MUTUAL SEVEN	Mrs. Fellows, Chief Financial Officer
MUTUAL EIGHT	Mr. Fuqua
MUTUAL NINE	Mr. Doderio
MUTUAL TEN	Ms. Arlart
MUTUAL ELEVEN	Mr. Mandeville
MUTUAL TWELVE	Mr. Welch
MUTUAL FOURTEEN	Mrs. Jorgenson, Director
MUTUAL FIFTEEN	Mr. Crandall
MUTUAL SIXTEEN	Mr. Grenrock
MUTUAL SEVENTEEN	Mr. Hayes

ABSENT

MUTUAL TWO	Ms. Baker
MUTUAL SEVEN	Mrs. Rotter
MUTUAL FOURTEEN	Mr. Melody

GUESTS

Mrs. Massa-Lavitt, Mayor, City of Seal Beach
Mr. Davis, Officer, Seal Beach Police Department
Mr. Chase, SmartBurners
Ms. Almeida, Vice President, Mutual One
Mr. Campbell, Vice President, Mutual Three
Mr. Levitt, Vice President, Mutual Four
Ms. Trembly, Vice President, Mutual Five
Mrs. Fellows, CFO, Mutual Seven
Ms. Liebel, Secretary, Mutual Nine
Ms. Cummings, Vice President, Mutual Ten
Mr. Anderson, Director, Mutual Twelve
Mrs. Obenauer, Vice President, Mutual Fifteen
Ms. Merrifield, Vice President, Mutual Sixteen
Mrs. Poe, Vice President, Mutual Seventeen

STAFF

Ms. Winkler, GRF President
Mr. Ankeny, Executive Director
Mrs. Weller, Mutual Administration Director
Mr. Weaver, Facilities Director
Mrs. Rodgers, Purchasing Manager
Mr. Guerrero, Security Chief
Mr. Gomez, Safety/Emergency Coordinator
Ms. Day, Mutual Recording Secretary
Ms. Martin, Mutual Recording Secretary

INTRODUCTIONS/ANNOUNCEMENTS

Mr. Crandall welcomed guests and staff to the meeting, and each President introduced the invited guest from their Mutual Board.

MINUTES

Mr. Crandall asked if there were any corrections to the March 3, 2016, Presidents' Council minutes. There being none, and upon a MOTION duly made by Ms. Luther-Stark and seconded by Mr. Garrett, it was

RESOLVED, To approve the March 3, 2016, Presidents' Council minutes, as printed.

The MOTION passed.

GUEST SPEAKER – Officer Davis

Officer Davis spoke on red curb and fire lane enforcement and assigning "on call" Officers to assist Leisure World security staff.

Officer Davis left at 9:15 a.m.

Mr. Gomez discussed the disposal of used or expired drugs (attached). No sharp objects of fluid will be accepted at the drop-off site.

Mr. Chase discussed details on SmartBurners.

Mr. Chase left the meeting at 9:35 a.m.

GRF PRESIDENT

Ms. Winkler stated the GRF Board is working on finances for 2017 and realigning budget items. The Physical Property Committee will not be making any recommendations to the Board this month on paving projects and reconfiguring the lower part of St. Andrews Drive.

PURCHASING MANAGER

Mrs. Rodgers discussed "FireAvert" and its cost (see attached). Ms. Luther-Stark and Mr. Welch volunteered to test the burners in their units.

Mrs. Rodgers left the meeting at 10:15 a.m.

FACILITIES DIRECTOR'S REPORT

Mr. Weaver discussed skylights. He stated that domes are the shareholders' responsibility and the curbing and the flashing is the Mutuals' responsibility. Mr. Ankeny suggested that the Mutuals submit a draft policy on domes and flashing to Mrs. Weller for improvements.

MUTUAL ADMINISTRATION DIRECTOR'S REPORT

Mrs. Weller reviewed her Director's Monthly Report (attached). In addition, she discussed the new Doctor's Declaration that is ready to use, and working on the document for emotional support animals, and the revision of the eligibility policy.

(Mrs. Rutledge left the meeting at 10:28 a.m.)

EXECUTIVE DIRECTOR'S REPORT

Mr. Ankeny discussed home renovations, counterfeit passes, the Globe unveiling coming soon, and the upcoming April 26, 2016, Board Training Seminar on Adult Protection Services.

OLD COUNCIL BUSINESS

Mr. Mandeville and Mr. Gomez discussed Emergency Preparedness. Also discussed, a recommendation to send people for CERT Training. Mr. Mandeville introduced Ms. Kuhl as Mutual Disaster Preparedness President who discussed First Aid training.

(Mr. Gomez left the meeting at 10:54 a.m.)

NEW BUSINESS

Mr. Slater discussed Mutual Four's parking policy. He stated that there is not enough parking in Mutual Four and that a towing and parking policy should be reviewed for all Mutuals.

Mr. Guerrero stated that it is important that all Mutuals have a policy to support towing. He suggested Mutuals review their policies and areas around carports.

(Mr. Grenrock left the meeting at 10:55 a.m.)

PRESIDENTS' COMMENTS

Mr. Crandall stated that he will be relocating out of state soon. Mr. Slater will run President Council meetings.

Ms. Luther-Stark wished everyone well that is having an election this year.

Mr. Williams stated having trouble getting individuals to run for the Board.

Dr. Coven stated she is working on individuals to run for the Board.

Mrs. Fellows said the HICAP office is in Clubhouse Two and will be posting a flyer in the Mutual laundry rooms.

Mr. Merrifield reminded the members of the April 15 Landscape Council Meeting.

ADJOURNMENT

There being no further business, Mr. Crandall adjourned the meeting at 11:12 a.m.

Attest

Joyce Rutledge, Secretary
PRESIDENTS' COUNCIL

mm:4/26/16
Attachments

(These are tentative minutes, subject to approval by the Council members at the next Presidents' Council.)

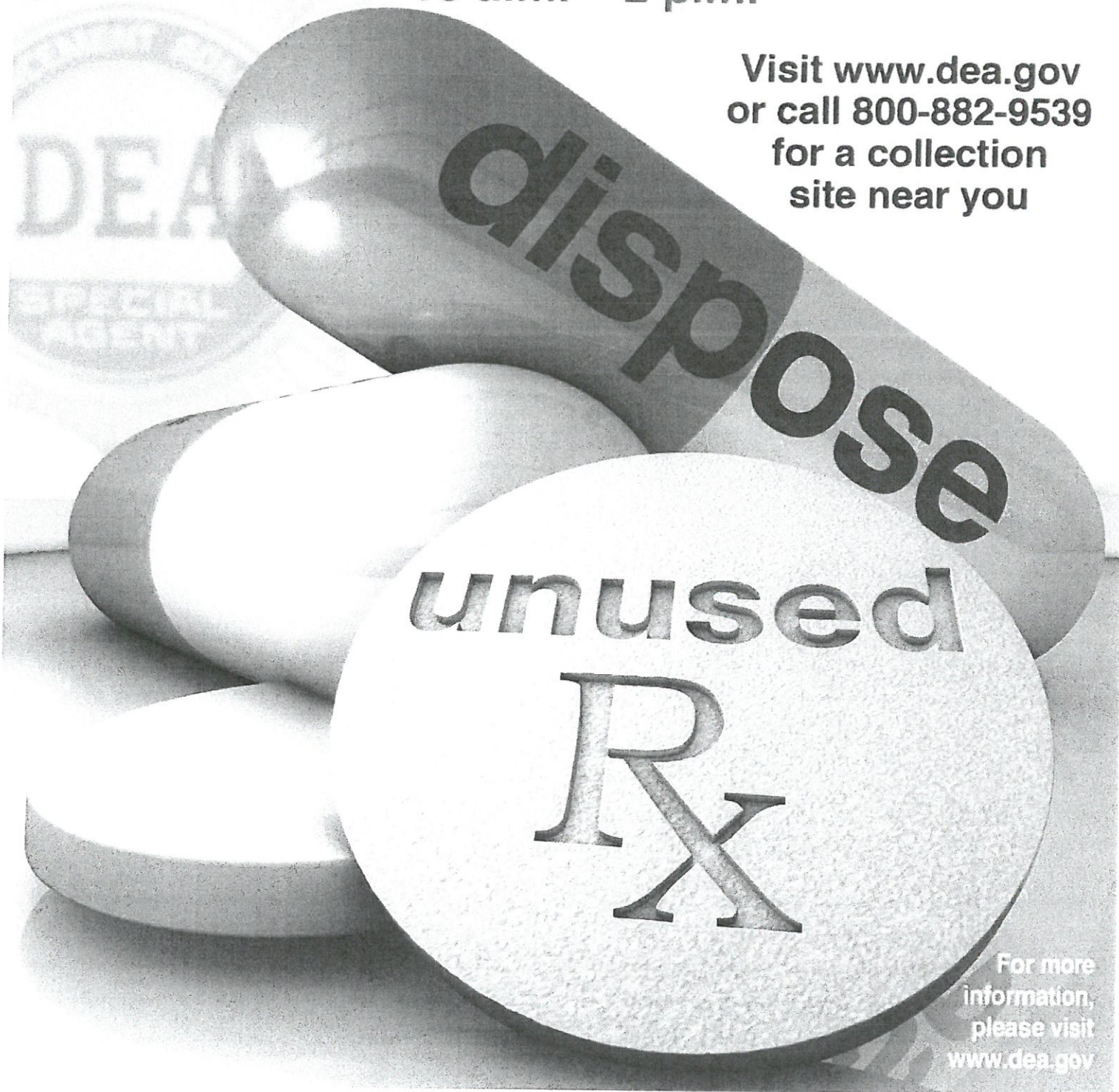
NEXT MEETING: May 5, 2016

Got Drugs

attachments

Turn in your unused or expired
medication for safe disposal
Saturday, April 30th,
10 a.m. – 2 p.m.

Visit www.dea.gov
or call 800-882-9539
for a collection
site near you



dispose
unused
Rx

For more
information,
please visit
www.dea.gov

Seal Beach Leisure World

An Active Adult Community

To: Prospective Purchasers:

Seal Beach Leisure World is an "Active Adult Community" offering the best in co-op and condominium housing for persons fifty-five years of age or older. This style of active adult housing should not to be confused with an assisted living or a skilled nursing facility. A prospective purchaser of a Leisure World Mutual Membership need only determine what their personal needs are.

Assisted Living: Assisted Living facilities offer personalized supportive services and assistance with day-to-day living needs. Meals, snacks, housekeeping, physical fitness, laundry and 24-hour trained staff members are all provided under the umbrella of assisted-living services. These are not services provided at Seal Beach Leisure World.

Active Adult Community: In Seal Beach Leisure World you can be as active as you choose to be. There are many recreational opportunities. Members who purchase the right to reside in a Mutual apartment, direct their own lives and are independent and able to handle their own affairs.

In accordance with Mutual Policy 7510, Eligibility Requirements, item (3), prospective applicants for ownership and residency should have reasonably good health for a person of his/or her age and be able to live independently as evidenced in the form of a letter provided by the applicant's treating physician on the physician's letterhead stationery.

Reasonably good health may be described in part as an applicant's ability to:

▪Dress self with weather-appropriate clothing.	▪Able to shop and preparing meals, or eat out.
▪Maintain a clean, safe living environment.	▪If needed able to medicate self properly.
▪Bath (shower) & maintain personal hygiene.	▪Able to take care of personal finances.

Choosing an active adult community is a decision which should be made with the assistance of loved ones, professional healthcare physicians, legal advisors and others. Please allow us to answer any questions you might have regarding qualification for residency in this community. You may contact Seal Beach Leisure World, Stock Transfer Office at: (562) 431-6586, ex. 346, 347 or 348 for assistance.

Notwithstanding any of the forgoing, both federal and California law prohibits, among other things, discrimination against people with disabilities, and nothing herein shall be construed to prevent a Prospective Purchaser with a disability otherwise qualifying for membership.

I (we) have read and understand that Seal Beach Leisure World is not an assisted living facility:

X Prospective Purchaser's Signature	Date:
X Prospective Purchaser's Signature	Date:
X Prospective Nonresident Co-owner's Signature	Date:

Please Attach Your Providing Physician's Letter

Seal Beach Leisure World

An Active Adult Community

To: Prospective Purchasers' Providing Physicians

Seal Beach Leisure World is an "Active Adult Community" offering the best in co-op and condominium housing for persons fifty-five years of age or older. This style of active adult housing should not to be confused with an assisted living or a skilled nursing facility. A prospective purchaser of a Leisure World Mutual Share of Stock need only determine what their personal needs are.

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I have read and understand that Seal Beach Leisure World is not an assisted living facility:

X	Date:
Providing Physician's Signature	

Please Attach Your Patient's Letter of Eligibility

Director Of Mutual Administration Quarterly Recap

President's Council

April 7, 2016

Income Generated For Services Rendered

Through March, 2016

Guest Passes Sold	\$ 14,877.00
ID Cards Replaced	\$ 610.00
Trust Review Fees @\$125 ea.	\$ 8,625.00
Transfers of Stock (24) @\$150 ea.	\$ 7,800.00
Distribution 10 cent copy service	\$ 1,032.00
Mutual 17 Rental Fees	\$ 4,498.00
Membership Fees collected	\$ 337,586.00
Total Monies Generated Through March	\$ 375,028.00

ESCROW SALES COMPARISON 2016

Mutuals	Jan	Feb	Mar	Apr	May	June	Jul	Aug	Sep	Oct	Nov	Dec
One	7	2	5									
Two	2	3	4									
Three	2	4	2									
Four	1	3	2									
Five	2	2	3									
Six	2	3	2									
Seven	1	1	5									
Eight	1	2	3									
Nine	3	1	4									
Ten	1	3	1									
Eleven	1	1	3									
Twelve	1	4	1									
Fourteen	0	1	3									
Fifteen	3	2	6									
Sixteen	1	0	1									
Seventeen	2	1	0									
Totals	30	33	45									

RECAP

Totals through Mar. 2016	108	\$22,741,968.00	
Totals through Mar. 2015	87	\$ 9,226,400.	2015 Sales(87) ↑21% Sales Prices ↑ %
Totals through Mar. 2014	85	\$17,147,100.	2014 Sales(85) ↑24% Sales Prices ↑ 28%
Totals through Mar. 2013	138	\$17,498,350.	2013 Sales(138) ↓24% Sales Prices ↑26%
Totals through Mar. 2012	110	\$12,867,200.	2012 Sales(110) ↓ 2% Sales Prices ↑55%

RULES COMPLIANCE – LETTERS													
Mutuals	Jan	Feb	Mar	Apr	May	June	Jul	Aug	Sep	Oct	Nov	Dec	Total
One	6	17	23										46
Two	7	12	5										24
Three	2	3	3										8
Four	0	14	0										14
Five	6	23	36										65
Six	82	2	16										100
Seven	4	4	2										10
Eight	9	5	6										20
Nine	5	7	7										19
Ten	0	2	7										9
Eleven	2	1	0										3
Twelve	4	4	3										11
Fourteen	15	3	5										23
Fifteen	1	7	3										11
Sixteen	0	0	0										0
Seventeen	0	0	0										0
Totals	143	104	116										363
RECAP		363 ↓ 15% over 2015 @ 423 letters					Total Letters sent in the years of: (2015: 1822) (2014:1244) (2013: 749) (2012: 577)						

COLLECTIONS – Aging Receivables									
Mut	Jan	Feb	Mar	Apr	May	June	Jul	Aug	Sep
One		2679	\$2000						
Two	\$547	\$6617	\$2183						
Three			\$ 681						
Four									
Five			\$5185						
Six	\$1126	\$1126	\$ 737						
Seven									
Eight			\$1654						
Nine			\$1151						
Ten			\$2219						
Eleven			\$3939						
Twelve		\$2875							
Fourteen									
Fifteen									
Sixteen									
Seventeen									
Totals	\$1673	\$13297	\$19749						
RECAP		Through March 2016 Through March 2015	\$34,718.00 \$75,064.00	↓ over 2015 by 74%		Total Collected in 2015: \$230,622.			

ATTORNEY TRUST REVIEWS													
Mutuals	Jan	Feb	Mar	Apr	May	June	Jul	Aug	Sep	Oct	Nov	Dec	Total
One	2	0	3										5
Two	5	4	5										14
Three	2	2	3										7
Four	0	0	0										0
Five	2	2	1										5
Six	0	2	3										5
Seven	2	2	0										4
Eight	1	1	1										3
Nine	1	1	3										5
Ten	2	0	1										3
Eleven	0	0	2										2
Twelve	4	2	4										10
Fourteen	1	1	5										7
Fifteen	0	4	2										6
Sixteen	0	0	0										0
Seventeen	0	1	2										3
Totals	22	22	35										79
RECAP	Through March 2016 (79)			↑3.8%		Through March 2015 (76)							

REGISTRATIONS					Resource Liaison	
	Caregivers	Dogs	Cats	Other	Open	Closed
					Cases	Cases
One	30	84	39	4	11	3
Two	27	72	40	3	14	4
Three	18	49	22	1	6	0
Four	15	37	26	0	2	1
Five	20	47	16	1	5	0
Six	17	45	18	0	3	1
Seven	19	34	22	0	7	0
Eight	8	29	12	2	5	3
Nine	14	57	18	1	3	1
Ten	21	28	21	1	7	0
Eleven	14	27	14	1	8	0
Twelve	27	36	18	1	6	0
Fourteen	36	39	17	4	2	0
Fifteen	17	48	29	4	6	0
Sixteen	1	2	3	0	1	1
Seventeen	6	6	8	1	0	0
Totals	290	640	323	24	86	14



- *Contact*

- HICAP at Leisure World
- Clubhouse 5 First Floor
- Monday – Thursday 9:00 am – 12:00 pm
- Tel (562) 472-0275
- HICAP_LWSB@coaoc.org

**COUNCIL
ON AGING**
ORANGE COUNTY

Benefit Enrollment Centers (BEC) at Leisure World

- Two BEC * counseling sessions a week
 - 4 clients each session = 8 clients a week
- Screen 400+ clients a year with 30% qualifying for at least one BEC program.
- Assist 125 clients in applying for BEC programs
- Estimated savings/client: \$1,243 a year
- Total estimated savings \$155,375/year

Supported by grant from Golden Age Foundation