## **ADMINISTRATION**

## **NEWSPAPER SERVICES**

## **Advertising Commissions**

## **Definitions**

<u>New Accounts</u>: corporations, companies and/or individuals that have never run/placed an ad with the LW Weekly or have not advertised with the *NEWS* for more than one year.

Existing Accounts: corporations, companies and/or individuals which advertise with the GRF Communication Department on a consistent or recurring basis defined as no less than 48 ads or 12 consecutive months (at least 24 ads) whichever happens first.

The Communication Department Head and Executive Director will use and semiannually review the schedule of commissions to be paid for obtaining advertising as stated in Policy 4191-20, Commissions.

Policy

Adopted: 9 Jul 77 Amended: 15 Jan 91 Amended: 14 Mar 14 Amended: 26 Jan 16 Amended: 22 May 18 GOLDEN RAIN FOUNDATION Seal Beach, California