# 50-1670-4

# **Leisure World Seal Beach Buying and Selling Handout**







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# **Leisure World Seal Beach Buying and Selling Handout**

#### INTRODUCTION

Leisure World Seal Beach (LWSB) is a gated, active adult community. Golden Rain Foundation (GRF) is the Management Services provider.

The following are the procedures and information you will need to list, sell or buy a unit in this community.

### 1. LISTING A LEISURE WORLD SEAL BEACH UNIT

### 1.1. Notice of Intent to Withdraw (NOI)

This notifies the Mutual Corporation 1-12 or 14-16 of the seller's intent to sell the share of stock.

- **1.1.1.** If the owner on record is deceased, a certified death certificate must be attached to the NOI.
- **1.1.2.** The NOI may be obtained from an escrow office or from your realtor.
- **1.1.3.** The NOI is valid for 180 days.
- **1.1.4.** If the unit is in a Trust, the seller must get trust approval from the LW attorney. This document states who is legally permitted to sign documents concerning the sale of the unit. There is a \$125.00 fee for this service.
- 1.1.5. When the seller has signed the NOI, the escrow company courier delivers the signed form to the GRF Stock Transfer Office to be signed by the Mutual President. This may take approximately 10 working days.
- 1.1.6. After the President of the Mutual signs, the signed NOI goes back to the escrow company. The escrow company sends the original NOI and the Pre-Listing Inspection (PLI) form to the GRF Physical Property Escrow clerk to request a PLI. Keys for all unit doors, patio and carport storage units are required to be submitted with the PLI Form.
- **1.1.7.** Mutual 9 PLI process is different. Check with the Stock Transfer Office for details.
- **1.1.8.** Mutual 17 are condominiums and follow some common real estate processes but you <u>must</u> consult with Stock Transfer office personnel.

## 1.2. Pre-Listing Inspection (PLI)

This process identifies repairs that the seller is responsible for completing by 10 business days prior to close of escrow.

- **1.2.1.** PLI differs from Mutual to Mutual.
- **1.2.2.** When the inspection is completed the PLI is sent to the escrow company for the signature of the seller.

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# 1.3. Lock Box and For Sale Sign

Realtor's lock box and For Sale sign may not be installed before:

- **1.3.1.** NOI is completed and signed by Mutual President.
- **1.3.2.** The PLI is completed.

## 1.4. Showing Property

- **1.4.1.** No previewing.
- **1.4.2.** Open Houses are **not** permitted.
- **1.4.3.** Property may be shown **only after** NOI and PLI are completed.

### 2. BUYING OR SELLING A LEISURE WORLD SEAL BEACH UNIT

### 2.1. Escrow Process

- **2.1.1.** A final inspection is conducted **10 business days** prior to the close of escrow.
- 2.1.2. If the required work has not been completed by the seller, the inspector writes work orders to have the work completed prior to the close of escrow. The seller can no longer do any repairs.
- **2.1.3.** The cost will be deducted from the seller's Repair Deposit (RD). The RD varies from Mutual to Mutual.

### 2.2. Close of Escrow

**2.2.1.** Seller's costs for required repairs are compiled and sent to the GRF Finance Department to be paid from the seller's RD. The remaining balance is refunded to the seller generally within 45 to 60 days after the close of escrow.

## 2.3. Sale by Trust or Estate

Contact the **Stock Transfer Office** at 562-431-6586 ext. 347.

#### 2.4. Buyer Qualifications

- **2.4.1.** 55 years of age or older (some exceptions).
- **2.4.2.** Meet financial requirements (these vary from Mutual to Mutual).
- **2.4.3.** Each person pays a one-time, non-refundable, amenities fee to the GRF for use of Trust property. Link to GRF Amenities Fee: http://www.lwsb.com/wp-content/uploads/2015/07/5061-31-Fees.pdf
- **2.4.4.** For current eligibility requirements, fees and monthly assessments visit <a href="www.lwsb.com">www.lwsb.com</a> website. Check under each Mutual for eligibility requirements. See page 6.

#### 2.5. Units in Mutuals 1-12 and 14-16

- **2.5.1.** Buyer is purchasing a share of stock in a Stock Cooperative with rights of occupancy in that unit. **Buyer owns stock, not the unit.**
- **2.5.2.** This purchase is cash only. No mortgage is permitted.

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**2.5.3.** Buyer becomes a stockholder, not an owner.

#### 2.6. Units in Mutual 17

- **2.6.1.** Buyer is purchasing a condominium (Grant Deed).
- **2.6.2.** Mortgages are permitted.
- **2.6.3.** Buyer becomes the owner of the unit.

#### 2.7. Financial Qualification Process

- **2.7.1.** Mutual Boards have sole authority to set and change Mutual Financial Qualification Requirements.
- 2.7.2. Mutual Financial Qualification Requirements Policy is located on <a href="https://www.lwsb.com">www.lwsb.com</a> (Policy 7510). This is also found in Mutual Policies. See page 6.
- 2.7.3. Stock Transfer Office will verify financial qualification packet for compliance with Mutual Policy. The Stock Transfer Office has no authority to approve applications that do not comply with Mutual Policy.

## 2.8. Buyer Orientation Meeting

- **2.8.1.** A Buyer Orientation is required at least 10 business days prior to the close of escrow. Agents may **not** attend.
- 2.8.2. The meeting is generally conducted by the Mutual President and/or a Mutual Director with the buyer and Mutual Building Inspector in attendance.
- **2.8.3.** The meeting includes a review of the PLI report, Mutual rules and expectations.
- **2.8.4.** The meeting will take approximately 1 to 2 hours.
- **2.8.5.** Several Mutuals require a fee for the New Buyer Orientation prior to the meeting. A check must be submitted made out to the Mutual prior to the meeting.

#### 2.9. Comparison Chart

See attached table on page 7 for additional comparisons of Stock Cooperative and Condominiums.



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## **Mutual Eligibility Requirement Policies** www.lwsb.com

01-7510.3 Eligibility Requirements MU 01 7510.02 Eligibility Requirements MU 02 7510.03 Eligibility Requirements MU 03 7510.04 Eligibility Requirements MU 04 7510.05 Eligibility Requirements MU 05 7510.06 Eligibility Requirements MU 06 7510.07 Eligibility Requirements MU 07 08-7510.3 Eligibility Requirements MU 08 7510.09 Eligibility Requirements MU 09 7510.10 Eligibility Requirements MU 10 11-7510.3 Eligibility Requirements MU 11 12-7510.3 Eligibility Requirements MU 12 14-7510.3 Eligibility Requirements MU 14 7510.15 Eligibility Requirements MU 15 7510.16 Eligibility Requirements MU 16 7510.17 Eligibility Requirements MU 17

## **Monthly Assessments**

http://www.lwsb.com/welcome/monthly-fees/

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#### **COMPARISON CHART**

Stock Cooperatives: Mutuals 1-12 and 14-16	Condominium: Mutual 17 Only	
Differences		
The Mutual owns the property you are allowed to occupy the unit. All improvements require Mutual approval with the exception of interior paint.	You own the Condominium (Grant Deed issues).	
Occupancy Agreement	Covenants, Conditions, and Restrictions (CC&Rs)	
No mortgage. Purchase price paid in full.	Mortgage is possible.	
No Reverse Mortgage.	Reverse Mortgage possible on approved building.	
Lease is allowed with restrictions and with Mutual approval.	Lease is allowed with restrictions.	

# **Similarities**

Each unit is all electric.
No gas is available.
Visitor limited to maximum of 60 days, per 12-month period.
Mutual approval required for improvements.
Must use GRF-vetted contractors.
Permits required for most work.
One-time, non-refundable amenities fee.
Pets allowed, with some restrictions.
Co-Occupants must be approved by Mutual.

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