

A G E N D A
PRESIDENTS' COUNCIL

May 4, 2023

Meeting Begins at 9:00 a.m.

Clubhouse Four / YouTube Live / Zoom

TO ATTEND IN-PERSON: All Shareholders can attend in person at Clubhouse Four.

TO ATTEND YOU-TUBE LIVE: All Shareholders can attend via YouTube Live at <https://www.lwsb.com/>

TO ATTEND VIA ZOOM: Only Presidents and Invited Guests can attend via Zoom.

1. CALL TO ORDER / PLEDGE OF ALLEGIANCE

2. ROLL CALL / INTRODUCTION OF EACH PRESIDENT'S GUEST

3. INTRODUCTION OF GUEST(S) AND STAFF:

Marsha Gerber, GRF President
Minnie Domingo, Senior Director of Business Development at Silverado Hospice
Teri Siplivy-Slusarz, Community Educator at Silverado Hospice
Mark Weaver, Sr. Director of Facilities
Jodi Hopkins, Mutual Administration Director
Kevin Black, Physical Property Manager
Robann Arshat, Member Resources Liaison
Ripa Barua, Senior Portfolio Specialist

4. APPROVAL OF MINUTES FOR MEETING

- a. Approval of the regular meeting minutes of April 6, 2023 (pp. 3-5)

5. GUEST SPEAKER

Ms. Domingo / Ms. Siplivy-Slusarz

- a. Virtual Dementia Tour Program (pp. 6-7)

6. SR. DIRECTOR OF FACILITIES DIRECTOR & PHYSICAL PROPERTY MANAGER

- a. General updates on projects in the community **Mr. Weaver & Mr. Black**

7. MUTUAL ADMINISTRATION DIRECTOR

Ms. Hopkins

- a. Mutual Administration Monthly Reports (pp. 8-9)
b. Stock Transfer Monthly Reports (pp. 10-13)

8. COUNCIL BUSINESS

- a. **Unfinished Business**
 • N/A
b. **New Business**
 • June Meeting Cancelled

9. PRESIDENTS' COMMENTS

10. ANNOUNCEMENTS:

- a. **Next Meeting** - Thursday, July 6, 2023, at 9:00 a.m. in Clubhouse Four /via Zoom and YOUTUBE LIVE

11. ADJOURNMENT

**MINUTES OF THE REGULAR MONTHLY MEETING
OF THE PRESIDENTS' COUNCIL
LEISURE WORLD SEAL BEACH
April 6, 2023**

The regular monthly meeting of the Presidents' Council of Leisure World Seal Beach was convened at 9:00 a.m. by President Dolch, on Thursday, April 6, 2023, via Clubhouse Four and Zoom Tele-Video Conference.

INTRODUCTIONS/ANNOUNCEMENTS

President Dolch welcomed guests and staff to the meeting; each President introduced their invited guest from their Board.

MEMBERS

MUTUAL ONE	Mr.	Ruben Collazo
MUTUAL TWO	Ms.	Teri Nugent
MUTUAL THREE	Ms.	Carol Ginthner
MUTUAL FOUR	Mr.	Mike Levitt
MUTUAL FIVE	Ms.	Linda DeRungs
MUTUAL SIX	Ms.	Lynn Baidack
MUTUAL SEVEN	Ms.	Sue Rotter
MUTUAL EIGHT	Ms.	Jeri Dolch
MUTUAL NINE	Ms.	Beth Mayer
MUTUAL TEN	Ms.	Ruthann Arlart
MUTUAL ELEVEN	Ms.	Peggy Beste
MUTUAL TWELVE	Mr.	Rich Carson
MUTUAL FOURTEEN	Mr.	Lee Melody
MUTUAL FIFTEEN	Mr.	Bruce Bowles
MUTUAL SIXTEEN	Mr.	Dale Watkins (via zoom)
MUTUAL SEVENTEEN	Ms.	Cathy Gassman

GUESTS

MUTUAL ONE	Ms.	Sandra Luther-Stark
MUTUAL TWO	Ms.	Susan Jacquelin
MUTUAL THREE	Ms.	Jan Ledbetter (via zoom)
MUTUAL FOUR	Ms.	Judy Glasser
MUTUAL FIVE	Mr.	Kevin Powell (via zoom)
MUTUAL SIX	Ms.	Charlotte Cone (via zoom)
MUTUAL EIGHT	Ms.	Sandy Weisenstein
MUTUAL NINE	Ms.	Bob Walz
MUTUAL TEN	Mr.	Mike Giles (via zoom)
MUTUAL ELEVEN	Ms.	Susan Shaver
MUTUAL TWELVE	Ms.	Susan Ferraro
MUTUAL FOURTEEN	Mr.	Bob Stefun
MUTUAL SEVENTEEN	Mr.	Keith Goodner

STAFF & GUEST SPEAKERS

Marsha Gerber, GRF President
Carole Damoci, M12 GRF Representative
Susan Hopewell, M06 GRF Representative
Acacia Young, Sr. Director of Internal Operations
Mark Weaver, Sr. Director of Facilities
Jodi Hopkins, Mutual Administration Director
Victoria Batistelli, Optum's Director of Group Operations
Ripa Barua, Senior Portfolio Specialist (via zoom)

MINUTES

Presidents' Council meeting minutes of March 2, 2023 were approved, by the Council, to stand as written.

GUEST SPEAKER

Optum's Director of Group Operations, Victoria Batistelli provided an update on the HCC Pharmacy.

Following questions, Ms. Batistelli left the meeting at 9:24 a.m.

GUEST SPEAKER

M12 GRF Representative, Carole Damoci and M06 GRF Representative, Susan Hopewell discussed the flyers regarding the proposed GRF Bylaw Amendments.

SR. DIRECTOR OF INTERNAL OPERATIONS

Sr. Director of Internal Operations, Acacia Young provided an update on HomeWiseDocs.

Following questions, Ms. Young left the meeting at 10:20 a.m.

SR. DIRECTOR OF FACILITIES

Sr. Director of Facilities, Mark Weaver, provided updates on general projects in the community.

Following questions, Mr. Weaver left the meeting at 10:27 a.m.

MUTUAL ADMINISTRATION

Mutual Administration Director, Jodi Hopkins, presented the Mutual Administration Monthly Reports and Stock Transfer Monthly reports. The Mutual Administration Director also discussed the pet and caregiver reports.

Following questions, Ms. Hopkins left the meeting at 10:31 a.m.

UNFINISHED BUSINESS

No unfinished business.

NEW BUSINESS

No new business.

PRESIDENTS' COMMENTS

The Presidents offered comments during the proceedings of the meeting.

ANNOUNCEMENTS

- **Next Council meeting: Thursday, May 4, 2023, at 9:00 a.m., at Clubhouse Four, Zoom Tele-Video Conference and YouTube LIVE.**

ADJOURNMENT

President Dolch adjourned the meeting at 10:35 a.m.

Attest, Beth Mayer Secretary
PRESIDENTS' COUNCIL
RB 4/6/23

(These are tentative minutes subject to approval by the Presidents' Council at the next regular Presidents' Council meeting.)



Experience the Virtual Dementia Tour[®] at Your Location

changing the perception of aging
with Alzheimer's and other forms of
memory impairment

silverado hospice maximizing quality of life
through exceptional care and unmatched service

experience the realities of living with dementia

Understanding what individuals who live with dementia go through and truly comprehending the challenges they face helps us to provide better care for their unique needs.

The Virtual Dementia Tour is a comprehensive experience that allows participants to immerse themselves in the overwhelming effects of dementia. After experiencing the VDT, staff members are able to identify with, and better understand, the behaviors and needs of those living with dementia. It has been used to train the staff at hospitals, home care agencies, hospices, colleges and universities.

This is a program offered at **no cost** by a certified Silverado Hospice facilitator. Silverado brings all necessary materials to the host location.*

**Session availability is limited*

**For more information or to schedule a session,
Call Teri Siplivy-Slusarz at (949) 391-0102 or
email: tsiplivy@silverado.com**



(888) 328-5660 | (949) 240-7744 | silveradohospice.com/oc

Patient services are provided without regard to race, color, religion, age, gender, sexual orientation, disability (mental or physical), communicable disease, or place of national origin.



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Mutual Administration

April 2023 - Monthly Reports

LETTERS

MUTUAL	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	YTD
1 One	3	18	17	31									69
2 Two	1	13	6	2									22
3 Three	7	17	9	1									34
4 Four	2	7	58	21									88
5 Five	4	2	7	8									21
6 Six	3	2	2	4									11
7 Seven	3	6	5	0									14
8 Eight	10	4	4	2									20
9 Nine	5	0	9	4									18
10 Ten	4	3	3	3									13
11 Eleven	4	3	0	3									10
12 Twelve	2	8	6	3									19
14 Fourteen	11	11	3	33									58
15 Fifteen	3	5	0	10									18
16 Sixteen	1	3	1	2									7
17 Seventeen	6	1	2	9									18
2023 Totals:	69	103	132	136									440
2022 Totals:	58	127	162	105	85	164	115	113	143	75	126	118	1,391
Legal	67	66	65	66									264
Insurance	8	8	8	8									32

**Mutual Administration
April 2023 - Monthly Reports**

COLLECTIONS (Legal Fees, SRO's, Late Fees, Etc.)

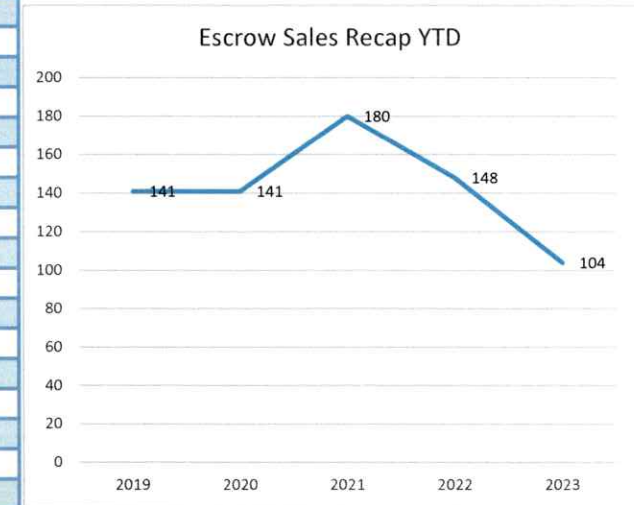
MUTUAL	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	YTD
One	\$743	\$743	\$0	\$0									\$1,486
Two	\$642	\$642	\$0	\$1,657									\$2,941
Three	\$1,309	\$692	\$0	\$7,155									\$9,156
Four	\$2,483	\$2,031	\$200	\$4,032									\$8,747
Five	\$4,405	\$5,894	\$466	\$381									\$11,146
Six	\$631	\$2,387	\$11	\$712									\$3,741
Seven	\$3,155	\$4,004	\$0	\$0									\$7,159
Eight	\$4,164	\$5,312	\$0	\$0									\$9,476
Nine	\$3,582	\$5,360	\$112	\$1,071									\$10,125
Ten	\$648	\$648	\$34	\$0									\$1,330
Eleven	\$3,534	\$2,693	\$0	\$24									\$6,250
Twelve	\$719	\$2,193	\$1,304	\$0									\$4,216
Fourteen	\$1,466	\$6,846	\$0	\$0									\$8,311
Fifteen	\$6,301	\$1,425	\$0	\$0									\$7,726
Sixteen	\$661	\$1,313	\$0	\$575									\$2,550
Seventeen	\$4,614	\$2,691	\$5,929	\$0									\$13,234
COLLECTED	\$39,058	\$44,873	\$8,055	\$15,607	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$107,592
2022 Collections	\$49,488	\$33,661	\$30,797	\$35,805	\$28,286	\$41,703	\$56,774	\$52,701	\$39,983	\$55,068	\$27,708	\$34,621	\$486,595

Collections through '23	\$107,592.49
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Stock Transfer
April 2023 - Monthly Reports

ESCROW

MUTUAL		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	YTD
1	One	4	4	1	2									11
2	Two	4	2	2	10									18
3	Three	1	3	2	2									8
4	Four	0	3	0	2									5
5	Five	2	0	0	4									6
6	Six	1	2	2	3									8
7	Seven	0	2	0	1									3
8	Eight	1	1	0	1									3
9	Nine	1	4	1	6									12
10	Ten	2	1	3	0									6
11	Eleven	0	2	1	3									6
12	Twelve	0	2	1	1									4
14	Fourteen	0	1	3	2									6
15	Fifteen	0	1	3	2									6
16	Sixteen	0	0	0	0									0
17	Seventeen	0	0	2	0									2
TOTALS:		16	28	21	39	0	0	0	0	0	0	0		104
MLS Active Listings at time of report		51	51	51	60									



ESCROW RECAP	SALES		YTD Percentage Comparisons			Avg Price Per Home	Price % Change Per Year
	Sales	Total		Sales	Prices		
Total through April 2023	104	\$ 35,173,700	2023			\$ 338,209	1.70%
Total through April 2022	148	\$ 49,217,500	2022	-30%	-29%	\$ 332,551	23.26%
Total through April 2021	180	\$ 48,563,241	2021	-18%	1%	\$ 269,796	11.87%
Total through April 2020	141	\$ 34,003,762	2020	28%	43%	\$ 241,161	-0.94%
Total through April 2019	141	\$ 34,326,978	2019	0%	-1%	\$ 243,454	

Stock Transfer
April 2023 - Monthly Reports

ATTORNEY TRUST REVIEWS

MUTUAL		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	YTD
1	One	3	3	3	1									10
2	Two	2	2	3	4									11
3	Three	1	2	2	4									9
4	Four	1	1	1	1									4
5	Five	1	1	2	1									5
6	Six	2	3	0	1									6
7	Seven	4	0	1	1									6
8	Eight	2	0	0	1									3
9	Nine	2	4	0	2									8
10	Ten	0	2	2	1									5
11	Eleven	1	1	2	1									5
12	Twelve	1	1	1	0									3
14	Fourteen	1	0	1	0									2
15	Fifteen	2	7	2	4									15
16	Sixteen	0	0	0	0									0
17	Seventeen	1	0	0	0									1
Totals:		24	27	20	22	0	0	0	0	0	0	0	0	93

Trust Reviews through April 2023:	93	-35.42%
Trust Reviews through April 2022:	144	

Stock Transfer **As of April 2023 - Monthly Reports**

REGISTRATIONS

MUTUAL		CAREGIVERS	DOGS	CATS	OTHERS	SERVICE	ESA
1	One	32	17	8	3	1	9
2	Two	43	27	6	0	0	2
3	Three	38	19	5	2	0	1
4	Four	23	14	7	0	0	2
5	Five	25	22	4	1	1	4
6	Six	30	28	5	0	0	2
7	Seven	25	17	4	0	0	3
8	Eight	6	9	5	2	0	2
9	Nine	46	8	4	2	0	2
10	Ten	12	20	6	0	0	1
11	Eleven	16	23	2	0	0	1
12	Twelve	35	56	29	0	1	15
14	Fourteen	34	44	18	3	1	2
15	Fifteen	61	72	28	7	0	11
16	Sixteen	1	4	9	0	0	1
17	Seventeen	2	3	3	2	0	0
Totals:		429	383	143	22	4	58

Total Pets & Animals: 610

Stock Transfer

April 2023 - Monthly Reports

TRANSFERS

TYPE OF TRANSFER	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	YTD
SIMPLE TRANSFERS	1	17	14	7									39
MEMBERSHIP TRANSFERS	4	3	1	3									11
Totals:	5	20	15	10	0	0	0	0	0	0	0	0	50
2022 Totals:	21	15	16	17	9	17	4	19	28	11	20	17	194

Simple Transfers include name changes, adding or removing of nonresident co-owners, and removal of owner members.

Membership Transfers are the addition of new owner members on title.